

## Message Text

UNCLASSIFIED

PAGE 01 STATE 052560  
ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 COME-00 /021 R

DRAFTED BY EB/OCA/CM:SPHARRIS:JMN

APPROVED BY EB/OCA:CCBERLIN

EUR/RPE:RBRESLER

COM/OFO:RCUTTER (INFO)

-----101004Z 095448 /12

R 092240Z MAR 77

FM SECSTATE WASHDC

TO AMEMBASSY LONDON

AMEMBASSY BRUSSELS

AMEMBASSY PARIS

AMCONSUL FRANKFURT

AMCONSUL ZURICH

UNCLAS STATE 052560

E.O. 11652:N/A

TAGS: BEXP, BTRA

SUBJECT: COMMERCIAL PROGRAM: BUSINESS TRAVEL OF ALVIN B.  
CATES, JR. AND LT. GEN. LOUIS W. TRUMAN, USA (RET.)

1. THE COMMERCE DEPARTMENT DISTRICT OFFICE IN ATLANTA HAS  
INFORMED EB/OCA THAT ALVIN B. CATES, JR. AND LT. GENERAL  
LOUIS W. TRUMAN (USA, RET.), PRESIDENT AND VICE PRESIDENT  
RESPECTIVELY OF THE ADAMS-CATES REALTORS OF ATLANTA WILL BE  
VISITING THE CITIES LISTED BELOW TO SEEK FOREIGN REAL  
ESTATE INVESTMENT, AND TO MAKE KNOWN TO POTENTIAL INVESTORS  
THE ASSISTANCE THAT THEIR FIRM IS PREPARED TO OFFER. THE  
DISTRICT OFFICE DESCRIBES THE FIRM AS THE MOST PRESTIGIOUS  
REAL ESTATE FIRM IN THE SOUTHEAST. GENERAL TRUMAN IS A  
MEMBER OF THE ATLANTA DISTRICT EXPORT COUNCIL, A VIGOROUS  
SUPPORTER OF U.S. EXPORT PROMOTION PROGRAMS, AND FORMER  
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COMMISSIONER OF THE GEORGIA DEPARTMENT OF INDUSTRY AND TRADE  
UNDER THE THEN-GOVERNOR CARTER. THEIR ITINERARY IS AS  
FOLLOWS:

LONDON	MARCH 24, 25, 26	DORCHESTER HOTEL
BRUSSELS	MARCH 27	---
PARIS	MARCH 28, 29	INTERCONTINENTAL

FRANKFURT MARCH 30, 31 FRANKFURTER HOF  
ZURICH APRIL 1 BAUR AU LAC  
GENEVA APRIL 2, 3, 4 INTERCONTINENTAL

2. GENERAL TRUMAN IS CONTACTING EACH ADDRESSEE POST ASKING  
WHETHER IT IS POSSIBLE TO RECEIVE A SHORT ECONOMIC BRIEF-  
ING AND FOR ASSISTANCE IN CONTACTING LEADING BANKERS.

3. ACTION REQUESTED: POSTS ARE ASKED TO PROVIDE ASSIST-  
ANCE AS DEEMED APPROPRIATE.  
VANCE

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 09-Mar-1977 12:00:00 am  
**Decapton Date:** 01-Jan-1960 12:00:00 am  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE052560  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** SPHARRIS:JMN  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770082-0520  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770376/aaaacpdk.tel  
**Line Count:** 73  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** a1c5d1ba-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 26-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3158098  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** COMMERCIAL PROGRAM: BUSINESS TRAVEL OF ALVIN B. CATES, JR. AND LT. GEN. LOUIS W. TRUMAN, USA (RET.)  
**TAGS:** BEXP, BTRA  
**To:** LONDON BRUSSELS MULTIPLE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/a1c5d1ba-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009